This course is for anyone looking to gain a deeper understanding of E-procurement strategies and the E-Procurement process. However, the course is highly beneficial for people falling in the below categories:

- Professionals working in Public Sector interested in gaining a comprehensive understanding of E-Procurement process
- Government and Private sector professionals working at different level who deal with and are interested in E-Procurement
- Engineering, MBA, Law students interested in e-Procurement

More specifically, Individuals such as GMs and Senior Officials in charge of Procurement in Central Govt/ State Govt/ World Bank Projects / Large infrastructure Projects / PSUs; CIOs and heads of IT implementing E-Procurement in above organisations can also be part of the programme. Apart from this, groups from Central Govt departments like CPWD, Military Engineering Services, Army Navy; State Govt departments like Roads and Buildings; World Bank Projects / Large infrastructure Projects and Central and State-PSUs would be also be targeted for participating in this programme. In total, stakeholders dealing with or are likely to be associated with public procurement of goods, works and services (from Procurement, Finance, Technical / user departments and Audit) could opt for the programme.

Banking details: India PPP Capacity Building Trust, A/c No. 0588145000075, IFSC-HDFC0000588, Plot No 8, Sector 4, R.K Puram, Opposite Capital Court Building, New Delhi - 110022.

Registration link: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

Last Date To Apply: 23-08-2021 Early Bird Incentive INR 500 till: 31-07-2021
E-Procurement is recognized as a strategic tool for achieving developmental, social and environmental objective of any institution as well as the government world over. E-Procurement, also known as electronic procurement or supplier exchange, is the purchase and sale of supplies, equipment, works and services through a web interface or other networked system. The technology is designed to centralise and automate interactions between an organization, customers, and other value chain partners to improve speed and efficiency of procurement practices.

The advantages of E-Procurement include reducing administrative costs, shortening the procurement cycle time, lowering inventory levels and the price paid for goods, and preparing organizations for increased technological collaboration and planning with business partners.

The purpose of the proposed training Programme on E-Procurement is to enhance the capacities of the participants in:

- Acquiring knowledge on the contemporary management practices in procurement.
- Providing exposure to the technology and commercial options available for implementing E-Procurement and choose appropriate option and create a road-map for implementation of E-Procurement.
- Preparing the participants and organisations to face the challenges in implementation of E-Procurement.
- Contemporary management in material management including stores, supply chain and logistics.

**PROGRAMME OBJECTIVES**

- Providing exposure to the technology and commercial options available for implementing E-Procurement and choose appropriate option and create a road-map for implementation of E-Procurement.
- Preparing the participants and organisations to face the challenges in implementation of E-Procurement.
- Contemporary management in material management including stores, supply chain and logistics.

**PROGRAMME SCHEDULE**

<table>
<thead>
<tr>
<th>Sl. No</th>
<th>Date/ Time</th>
<th>Subject</th>
<th>Experts / Speakers</th>
<th>Moderator</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>24-8-2021 2 - 3 PM</td>
<td>Inaugural Session</td>
<td>Prof. G. Mohan</td>
<td>Independent Consultant</td>
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<tr>
<td>2</td>
<td>24-8-2021 Session-1 (3.30 - 4.45)</td>
<td>Overview of E-Procurement - Contemporary Practices in Materials Management including stores, supply chain and Logistics</td>
<td>Mr. George Cherian, Mr. Madhu Sudan Sharma</td>
<td>CUTS International</td>
</tr>
<tr>
<td>3</td>
<td>24-8-2021 Session-2 (4.45 - 5.30)</td>
<td>Legislative Framework of Public Procurement in India; With a special Focus on RTTP Act in Rajasthan</td>
<td>Dr. O.V. Nandimath, Professor of Law &amp; Chair Professor (HAL Defence Public Sector undertakings, Business Law) NLSUI, Bengaluru.</td>
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<tr>
<td>4</td>
<td>25-8-2021 Session-1 (2 - 3.30)</td>
<td>E-Tendering Processes and Implementation</td>
<td>Mr. P. Subramanian</td>
<td>Business Consultant and Corporate Trainer</td>
</tr>
<tr>
<td>5</td>
<td>25-8-2021 Session-2 (4 - 5.30)</td>
<td>Reverse Auctions; Concepts and Practice</td>
<td>Mr. P. Subramanian</td>
<td>Corporate Trainer</td>
</tr>
<tr>
<td>6</td>
<td>26-8-2021 Session-1 (2 - 3.30)</td>
<td>Vigilance Aspects of Procurement</td>
<td>Shri Ashit Mohan Prasad, IPS (1985) DGP, ISD Karnataka State, Bangalore</td>
<td>Prof. Mohan Independent Consultant</td>
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<tr>
<td>7</td>
<td>26-8-2021 Session-2 (4 - 5.30)</td>
<td>Procurement procedures for ADB/World Bank Projects</td>
<td>Mr. Shyam Sunder Mehdirdatta Procurement specialist-Asian Development Bank, New Delhi</td>
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<tr>
<td>8</td>
<td>27-8-2021 Session-1 (2 - 3.15)</td>
<td>Guidelines of Multilateral Development Banks (MDBs) for e-Procurement</td>
<td>Ms. Swayamsiddha Mohanty Senior Procurement Specialist, Governance Global Practice, The World Bank, New Delhi</td>
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<tr>
<td>9</td>
<td>27-8-2021 Session-2 (3.15 - 4.15)</td>
<td>E-Procurement in Indian Railways</td>
<td>Mr. Anil Kumar Agarwal (Retd.) Additional Member, Railway Board</td>
<td>Prof. Mohan Independent Consultant</td>
</tr>
<tr>
<td>10</td>
<td>27-8-2021 Session-3 (4.30 - 5.30)</td>
<td>GEM: Software Solutions for E-Procurement</td>
<td>Prof. G. Mohan Independent Consultant/Gem Official</td>
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<tr>
<td>11</td>
<td>28-8-2021 Session-1 (2 - 3.15)</td>
<td>E-Procurement Process in Andhra Pradesh: Case study</td>
<td>K. Bikhchapati DG, NAC, Hyderabad, Telangana</td>
<td></td>
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<tr>
<td>12</td>
<td>28-8-2021 Session-2 (3.30 - 4.15)</td>
<td>Public Procurement Observatory in Rajasthan: An e-initiative of civic engagement.</td>
<td>Mr. George Cherian, Dr. Mohd Sudan Sharma</td>
<td>Cuts International</td>
</tr>
<tr>
<td>13</td>
<td>28-8-2021 (4.30 - 5.30)</td>
<td>Panel Discussion of Experts on “Procurement Challenges During Emergencies and Pandemic”</td>
<td>Dr. O.V. Nandimath, Professor of Law &amp; Chair Professor (HAL Defence Public Sector undertakings, Business Law) NLSUI, Bengaluru.</td>
<td>Dr. V. Sathyaranayana, Director, ICAP Trust</td>
</tr>
</tbody>
</table>

The training programme’s session plans have been carefully designed to cover both the theories and practices of E-Procurement with case studies and theme based group discussions. The faculty comprise of not only academics from various reputed institutes but also leading experts who have more than decades experience in various areas of E-Procurement, including policy formulation. Many are currently engaged as senior consultants/advisers/trainers in various organizations like the Asian Development Bank, iDeCK, government departments, and consulting firms. (New Content for the below yellow highlighted content)

The online programme will include the following:

- Lectures by faculty drawn from ICAP, iDeCK, Knowledge Partners, Experts from government and industry
- Demo of E-Procurement software
- Simulation of reverse auctions
- Theme-based group discussions.

**PEDAGOGY**

The purpose of the proposed training Programme on E-Procurement is to enhance the capacities of the participants in:

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- Contemporary management in material management including stores, supply chain and logistics.
Dr. Sampat graduated as a civil engineer from S.P. University (BE in 1986), and as an Infrastructure Planner (M. Plan in 2009) from CEPT University. He earned PhD from CEPT University (Gujarat, India) in 2016 on the subject ‘Quantification of Municipal Water Supply and Role of metering in Large Indian cities’ is an interdisciplinary work, emphasizing on quantification issues. With over 29 years of experience in civil engineering, planning, and governance in the cities, Dr. Sampat has a track record of delivering completed projects and assignments by innovative approach using analytical and design tools. This innovative approach to problem solving has often resulted in cost optimization and increasing the impact of these projects. Dr. Sampat has worked with the government sector, private sector and academia and brings a unique multi-dimensional approach to capacity building given his diverse past experience.

The programme will be conducted online through a Video Conferencing platform with dedicated one hour sessions with Experts followed by 30 mins of Q & A. The Primary form of training will be through a pre-recorded video presentation by the speaker. The speaker may like to use a PowerPoint presentation. All session presentations will be available for reference during the duration of the programme. Each session will include assignment question/quiz which will grade the participant. Each session will include a list of online reading material for further reading/references.

- Dedicated full session of one hour with Experts. Followed by 30 mins of Q & A
- Most of the sessions presentations will be available for reference in pdf format.
- The session shall include assignment question/quiz which will grade the participant
- Reading material shall be provided.

It is envisaged that at the end of the Programme, participants would gain a better understanding of the elements of successful E-Procurement implementation. They would develop the challenges in migrating from traditional procurement to the electronic procurement mode. The participants would understand the procedural changes as well as guidelines issued by government as well as multi-lateral funding agencies for tendering, auctions and other procurement methods. The participants will get an opportunity to network with other fellow procurement professionals from India and abroad and share their experiences.

Prof Mohan is an Independent Management Trainer and Consultant with a mix of industry and academic experience of over 33 years. He has an Engineering degree from IT-BHU, Varanasi (now IIT_BHU) and an MBA from Xavier Institute of Management, Bhubaneswar. His areas of expertise are primarily focussed on Management Information system, E-Procurement and e-Government, e-Learning and social networking for organisations. He has been conducting E-Procurement programmes for the last 12 years and has conducted over 15 programmes. He has also advised organisations on the E-Procurement strategy. His skill set lies on the areas of designing and organising management development programmes, conducting training sessions for senior governments and senior corporate executives in IT and strategic management.

George Cheriyan
Director
CUTS international, Jaipur

George is Director of CUTS International, an Indian origin international public policy research and consumer advocacy organization, headquartered in Jaipur, India, since 2003. He has a Masters Degree in Public Administration from Madras University and had done higher studies in social development in Nova Scotia Canada & in Birmingham, UK. George has 37 years of experience in development sector and about 18 years’ experience specifically on consumer education and protection work. George is having the exposure from traveling in 36 countries and has experience of consulting for bilateral and multilateral agencies on governance and accountability issues, other than India, in Nepal, Sri Lanka, Bangladesh, Cambodia, Vietnam, Uganda, Kenya, Egypt and Yemen.
iDeCK was established in the year 2000. It is a joint venture company the Government of Karnataka, IDFC Foundation and HDFC set up with the mandate to catalyse well-planned, sustainable infrastructure projects, especially through public-private participation. From its inception, iDeCK has accumulated a rich and diverse experience in the development of over 650 infrastructure projects in different states across the country and abroad. Since the inception of ICAP Trust in 2007, it has been utilizing the expert resources of iDeCK in the conduct of its capacity building and Research activities.

https://www.ideck.in/

CUTS International is an Indian origin international public policy research and consumer advocacy organisation established in June 1984. CUTS work intensively at the grassroots as well as at the national, regional and international level pursuing its vision of 'Consumer Sovereignty'. Good Governance is one of its key areas of work along with Competition, Regulation, Economics and Trade. CUTS also works in the area of public procurement and it conducts research, training, awareness generation, system building and improvement and advocacy on related issues and runs Rajasthan Public Procurement Observatory. More about CUTS, can be viewed at the following link:


Contact us

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